

# The Project Financing Partner of Choice

\$90,000,000.00  
Financed

*“NCIC lifts constraints that others find overwhelming.”*

Minty Conant, Caledonia Spirits, Inc.



**Funded:** NCIC was The Morrison’s partner that stayed with them, explored financing options, made introductions, coordinated visits, evaluated the potentials and assisted management to prepare presentations for board approval. The solution was extraordinary. NCIC then continued to guide management in developing the application, overcoming obstacles and achieving financing.

*“It just would not have been possible without NCIC.”*

Roxie A. Severance, Chief Executive Officer, The Morrison



**Funded:** NCIC introduced New Markets Tax Credits to CIC Northwoods and stayed with them through the process from guiding the team in preparing the information packaging, problem solving, coordinating and managing the complexity of the process.

*“NCIC has been very effective for Capone throughout the entire process.”*

Stephen Capone, President, Capone Iron Corporation



**Funded:** To upgrade the GMC dealership, expand Subaru and introduce a new Chrysler, Dodge, Ram and Jeep dealership, St J Auto Group sought an affordable financing solution. NCIC partnered to package the New Markets Tax Credit solution.

John Loschiavo, President, St J Auto Group



**Funded:** NCIC has been effective in helping NSA Industries add approximately 200,000 square feet of manufacturing space across 3 specific projects. This has afforded this dynamic company a capacity to continue to add jobs and strengthen its position within their market. *“We had the good fortune of bringing*

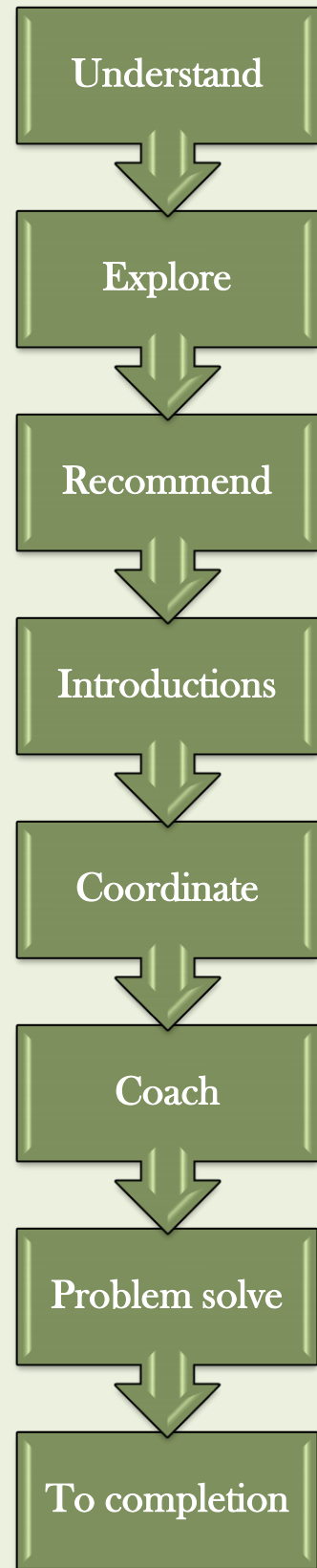
*NCIC into the discussion to help us explore a solutions’ based approach.”*

James Moroney, CEO, NSA Industries



**Funded:** *“NCIC is an effective organization, focused on the task of creating a better economy for all of us. Jon and his organization were there when we needed them. In perhaps one of the largest and most complex deals, NCIC's participation enabled WEIDMANN to gain financing.”*

John Goodrich, VP of Americas, WEIDMANN Electrical Technologies



# The Project Financing Partner of Choice

\$90,000,000.00  
Financed

*“NCIC lifts constraints that others find overwhelming.”*

Minty Conant, Caledonia Spirits, Inc.

Northern Community Investment Corporation (NCIC) has successfully assisted businesses raise more than \$90 million in affordable financing solutions, often savings exceed 25% of project costs. This support is provided through our professional, fee-based services program.

NCIC brings the business our independent and objective guidance, along with experienced management support. We continue our support throughout the entire process of establishing affordable project financing.

NCIC services, tailored to specific needs, may include:

- Serving as a project-focused management team member
- Exploring financing options
- Evaluating potential solutions
- Assisting in developing presentations and information packages
- Making introductions and coordinating visits
- Guiding in developing the application
- Project management and coaching throughout the process
- Problem solving and overcoming obstacles

NCIC's compensation is affordable and structured based on the project and services needed. Payments are structured according to the optimal combination of: monthly fees and expenses; closing fee; and fees throughout a benefit period (such as the seven year period of New Markets Tax Credits).

NCIC is a Solutions-Provider that serves its clients as a trusted partner. We utilize our expertise and relationships to aid businesses in creating pathways to success.

To explore the optimal financing partnership to support your project, please contact:

Jon Freeman, President  
Northern Community Investment Corporation  
51 Depot Square, Suite 2  
St Johnsbury, VT 05819  
802.748.1888, [ncic.org](http://ncic.org)

